

LEADERSHIP SECRETS of *Santa Claus* –as they apply to Student Council Leadership



Book by Eric Harvey; adapted for Student Council by Mary Hahn, NMASC



Tips from Santa's Elves!

1. Build a Wonderful *Workshop*!

Building a wonderful council is what happens inside that council!

Values include: Respect * Integrity * Quality * "Customer" Service * Responsibility * Teamwork

Be sure to State the **purpose** of each project your council undertakes. The values above should be evident!

2. Choose your Reindeer (officers / chairmen) wisely

A sample guide in chart format for selecting the lead position: (create your own chart)

<i>Tasks, duties and responsibilities of the lead position:</i>	<i>Characteristics, talents, values, abilities and attitudes necessary to lead successfully.</i>
Name	
Name	
Name	



(Now you know how Rudolph was selected for the lead!)

Diversify your team. You need a blend of:

Thinkers * Relaters * Directors * and yes, even those who are all about being Social!

Positive energy comes from all team members bringing their best and working together.

3. Make Your List . . . and Check It Twice! (project planning)

Success = understanding the purpose to set clear goal(s) combined with well thought out planning

Goal setting = planning your work then working your plan. Rely on the 'ol tried & true steps:

1. **What** needs to be accomplished?
2. **Why** does it need to be done – how does it contribute to the overall purpose?
3. **When** does it need to be accomplished?
4. **Where** is the team in relation to the goal(s)?
5. **Who** will be involved in accomplishing each step?
6. **How** will each step be accomplished? (specific steps/activities involved; required resources)



Make the most of the resources you have: Time – by prioritizing. Money – shop wisely, save where you can – quantity purchases, sales, coupons etc. Materials and Equipment – measure twice, cut once. Reuse/recycle.



4. Share the Milk and Cookies! Give Recognition! Build contagious enthusiasm!

Expect the unexpected! Get problems solved . . . together!

5. Teach success skills! . . . it's the *gift* that lasts a lifetime!

Knowledge and skills are necessary to accomplish every task.

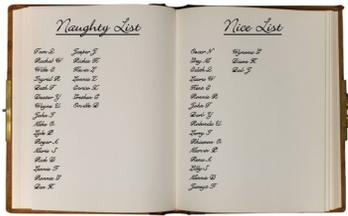
However, in order to be truly successful, each team member needs to learn, grow and develop through relationships, pride and respect



6. As leaders, everything we do affects and impacts those whom we lead! EH

7. Change is good!

The wheel does not completely need to be reinvented. It may be the same idea, goal, project . . . with a fresh spin!



8. Find Out Who's Naughty and Nice!

Confront performance problems . . . early!

Looking at a clear night's sky – there are:

falling stars (the few team members with performance problems)

super stars (no explanation needed!)

middle stars (the majority of each team).

Advice from Santa . . . take care of performance problems early; the superstars need nurturing too; and coach the majority in the middle.

9. Be Good for Goodness Sake! Leaders must be the first to walk the walk:

Follow **all** expected rules and procedures: Treat **everyone** with dignity and respect

Always tell the truth

Never break a promise or commitment

Continually give your best effort

Consistently take a stand for what's right



10. And to all a Good Night! (have a great year!)



It's not easy being a leader. The position comes with challenges and responsibilities.
It can be very rewarding if you do it right!

Your team - the Thinkers, Relaters, Directors, and Socialites - must be able to be on the same page with the values of: **Respect * Integrity * Quality * "Customer" Service * Responsibility * Teamwork** to accomplish everything successfully throughout the year (big or small).

The goals and their purpose will not be successful without effective leadership!

Remember . . . getting things done
all year long isn't about magic,
it's about LEADERSHIP!

- Santa EH